



Background information

Managed Hosting, a Premier IT Outsourcing & Managed Services firm based in Germany, provides hosting, e-commerce applications and IT outsourcing services. A wide variety of companies such as banks, publishers, portals and SaaS providers, use Managed Hosting to take care of their e-commerce applications and IT outsourcing. Customers benefit from the firm's extraordinary flexibility, and motivation of the company's owners to implement projects on-time and on-budget. Managed Hosting prides itself on providing its customers with professional, powerful and straightforward experience, and world-class partners.

Challenges

Managed Hosting needed to add a lean and smart file sharing solution to its product portfolio. It was important that the company identify a solution it was not bloated with big and overstuffed features. They also wanted a solution that can support multi tenancy and robust branding/white label functionalities.

Managed Hosting tested SeaFile and OwnCloud, but both of them could not fulfill their requirements. FileCloud was able to meet each of Managed Hosting's requirements.



The Solution

Managed Hosting evaluated several alternatives including: CTERA, OwnCloud, and SeaFile before selecting FileCloud. For Managed Hosting, the benefits of FileCloud included:

- + Simple to install and maintain;
- + Easy customization;
- + Superior performance;
- + Multi-Tenancy Support – Support multiple customers with one install
- + White Label Solution
- + Superior customer support by FileCloud.

Key Advantages

- + **Secure Access** for employees within the corporate network for data integrity
- + **Data backup** ensuring protection of company intellectual content
- + **Version control** so that all documents and stored data is accurate and current
- + **Keep control** of data within the corporate cloud versus outsourced cloud data center management
- + File Cloud customers **save over 70%** against competitor solutions

Many customers also choose FileCloud for its ease of installation and use, as well as the generous price point and helpful support.



*FileCloud is lean and smart
File sharing software*

Andreas,
managedhosting.de GmbH
